

SAMSU KENYA LIMITED



**TECHNICAL SERVICE PROVIDER
ELECTRICAL, MECHANICAL, REFRIGERATION & AIR CONDITIONING, CIVIL &
STRUCTURAL, CONSULTING SERVICES & GENERAL SUPPLIERS**

NAIROBI-Head Office

Upper Hill, House No 9
Matumbato Rd. Near Don Bosco
P.O. BOX 6716-00200 Nairobi
Tel: 020 240 9673/020 237 8153
Wireless: 3545155
Fax: 020 263 7223

Email: samsukeny@dr.com

SAMSU KENYA LIMITED COMPANY PROFILE

Samsu (K) Ltd was incorporated on 18th July 2007, to undertake Consultancy services in Engineering and Procurement of equipment.

This document is intended to portray a brief summary of the activities and personnel within **Samsu (K) Ltd**. The activities of the firm cover all fields of Electrical, Mechanical, Refrigeration and Air Conditioning, Civil and Structural Engineering and procurement of equipment, both in large and small size projects. The organization of the firm also keeps on changing to cope with the dynamics of development within Kenya, and her immediate neighbours. What is briefly described in this document represents the firm and is intended that subsequent relevant developments, will be incorporated in later editions of this document.

The Kenya economy has been undergoing quite turbulent times until very recently. This has the effect of inducing uncertainty in investor confidence such that infrastructural development has been retarded. Consultancy work is mainly viable where the client has full confidence in achieving his value for his money and professional consultancy always strives to provide this to the satisfaction of the client.

Samsu (K) Ltd is always proud to be associated with professionalism and satisfactory delivery of complete projects undertaken under the design and supervision by our competent staff & engineers.

The firm has on it's full time employment, two registered engineers, two assistant engineers, seven senior technicians and a fully administration division including a rapidly growing procurement division.

We are honoured and delighted to introduce its products and services to you.

1. TECHNICAL DIVISION

The firm has on its full time employment, two registered engineers, two assistant engineers, seven senior technicians and a fully administration division including a rapidly growing procurement division.

Samsu (K) Ltd brings to the Engineering Fraternity a wealth of expertise and professionalism in power generating sourcing to Customer's satisfaction remains the key priority of **Samsu (K) Ltd**

Samsu (K) Ltd is registered as Civil & Structural/Electrical contractor and supplier of a wide range of electrical and electronic equipment and accessories. These include;

- ◆ Standby Power Generators
- ◆ Batteries (VHS Radio, Motor)
- ◆ UPS Units
- ◆ Generator overhauls and Services
- ◆ Electrical installation and wiring
- ◆ Civil/Structural services
- ◆ Refrigeration systems e.g. cold Stores & Chillers
- ◆ Chiller plants
- ◆ Air conditioning system e.g. Central Air Conditioner, Close Control and Split units.

Samsu (K) Ltd is backed by a strong team of qualified engineers and technical staff with extensive training and experience.

Samsu (K) Ltd also enjoys the support and backup of its extensive and renowned collaborators and manufacturers overseas.

2. Supplies division.

Samsu (K) Ltd has recently crawled her way in the supply industry in the recent years. Our aim is to make the buying process of the corporate world a lot more cost and time effective.

The entire surplus from the engineering department for the last two years has been allocated to procurement division to facilitate the supply of the various consumables and services to our ever growing clientele list. This has enabled us to give a continuous and flawless service, with reasonable credit periods

Currently we have 18 Government ministries, national institutions, over 20 NGO's, schools among others where we have contracted as suppliers.

Below are some of the fields that we have come to master over the years;

- **Supply of office equipment**
- **Supply of laboratory apparatus and materials**
- **Supply of chemicals; water treatment chemicals and industrial chemicals**
- **Supply of office stationery and consumables**

The above are only just but a few of the products that we supply. we have leant to cope with the ever rising demand of products and services of the corporate world and we are proud to say that we have overcome all the hurdles and now stand as one of the major suppliers in the country.

Samsu (K) Ltd also enjoys the support and backup of its extensive and renowned collaborators and manufacturers overseas. For Example, our connection with chemical manufacturing companies abroad has helped us achieve exemplary understanding of many of the industrial chemicals, and thus a satisfactory delivery of needed goods to our client in concerned industry.

CLIENTELE LIST

Samsu (K) Ltd has been appointed Consultant, Contractor and Supplier in the following projects;

NAME OF CLIENT	ASSIGNMENT
1. Communications Commission of Kenya Project cost Ksh1.5 Million. COMPLETED	Installation of standby generator set at Kahawa radio station, including installation, supervision of electrical services and commissioning.
National Hospital insurance fund COMPLETED	Supply installation and Commissioning of a 100KVA generator at premises, including installation, supervision of electrical services and commissioning.
2. General Service Unit (GSU) Project cost Ksh. 1.6m. COMPLETED	Supply of training materials and consumables
3. Lutheran Hospital (Tanzania) Project cost Ksh.6, 850,000. COMPLETED	<ul style="list-style-type: none"> • Supply of Inverters for their hospital in Southern Tanzania. • Supply of hospital consumables- Beds,chairs,blankets,etc.
4. Kenya Electricity Generating Co. Ltd. KENGEN. Project cost Ksh. 3.2m. COMPLETED	Supply of 24 tons of white cotton rugs for use in servicing of Hydro power stations and Generators.
5. Pathcare Kenya Ltd. 6.31 million COMPLETED	Supply of sewage and water treatment chemicals.
6. Ministry of water and irrigation Approx. Kshs 25 million. COMPLETED	One year supply contract laboratory chemicals
7. Merica Hotel Nakuru Project cost Kshs 15 million COMPLETED	Electrical installation, Civil works, supply and installation of GYM Equipments and Steam Bath. Supply of new computers, laptops, printers and consumables.
8. Kenya forests service. Contract sum Kshs 24.30million COMPLETED	Supply of laboratory chemicals, equipment and apparatus.

9. Kenyatta National Hospital PROJECT ON GOING	Prequalified suppliers of goods and services for the year 2010/2012
--	--

MAJOR REPRESENTATIVES OF REPUTABLE MANUFACTURERS

- ◆ Forest City - Generators
- ◆ Pakistan Cables - High/Low voltage cables
- ◆ The Dow chemical company - chemicals suppliers
- ◆ Sigma Aldrich - chemicals suppliers
- ◆ China chemical manufactures - water treatment chemicals.
- ◆ Power Innovation - Inverters/ Rectifiers
- ◆ Diesel Specialists - Drilling Rig spares
- ◆ Kenwestfall Ltd. - Local cables, medium size cables
- ◆ Detroit Diesel - Drilling bits, fire engines, drilling casings e.t.c
- ◆ Yuasa Corporation- Japan - Standby batteries
- ◆ Access for Radio and radio batteries
- ◆ MAN BMW Germany - Heavy duty machinery
- ◆ Air- Conditioning - A.H.I Carrier
- ◆ Chillers & Cold Store - Danfoss, Germany, South Africa & Bitzer

We hope the above capability statement of our firm, gives you our brief history.

Thank you!

Yours faithfully

John M. Githaiga.
MANAGING DIRECTOR.